

What drives dealers

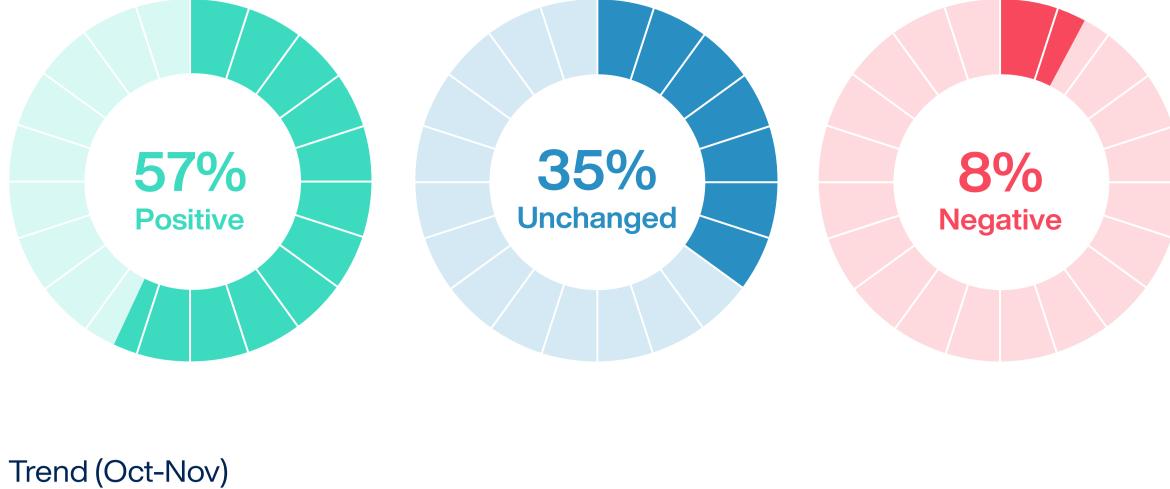


10%

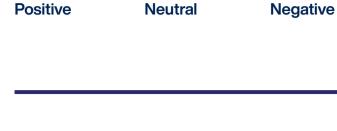
37%

November 2024





Positive Neutral



Stock

12%

35%

EV values

Our inventory

Charging

network

56%

50%

40%

jeable

29%

10%

50%

be EVs anyway

33%

A significant impact

Some impact

No impact

50%

General

supply

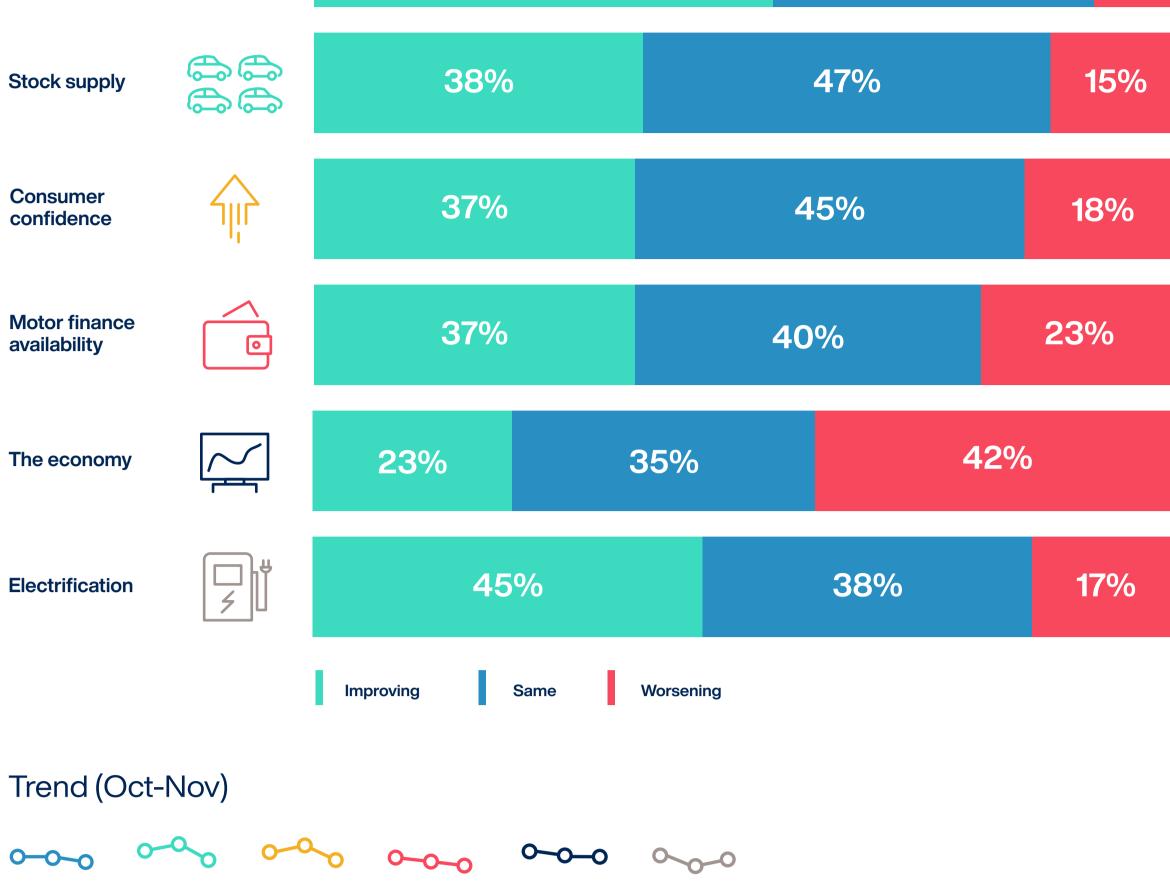
53%

Market

State of the 53% used car market

compared to last month?

How do you feel about the following factors



Economy

What do you see as the biggest challenge(s) for your

Electrification

23%

2%

23%

42%

43%

8%

15%

17%

8%

Stock age

42%

future retailing of used cars? **50% 52%** 60% 32% 22% **15%** 44%

Finance

Confidence



35% 35%

50%

25%

Supply

of certain

vehicles

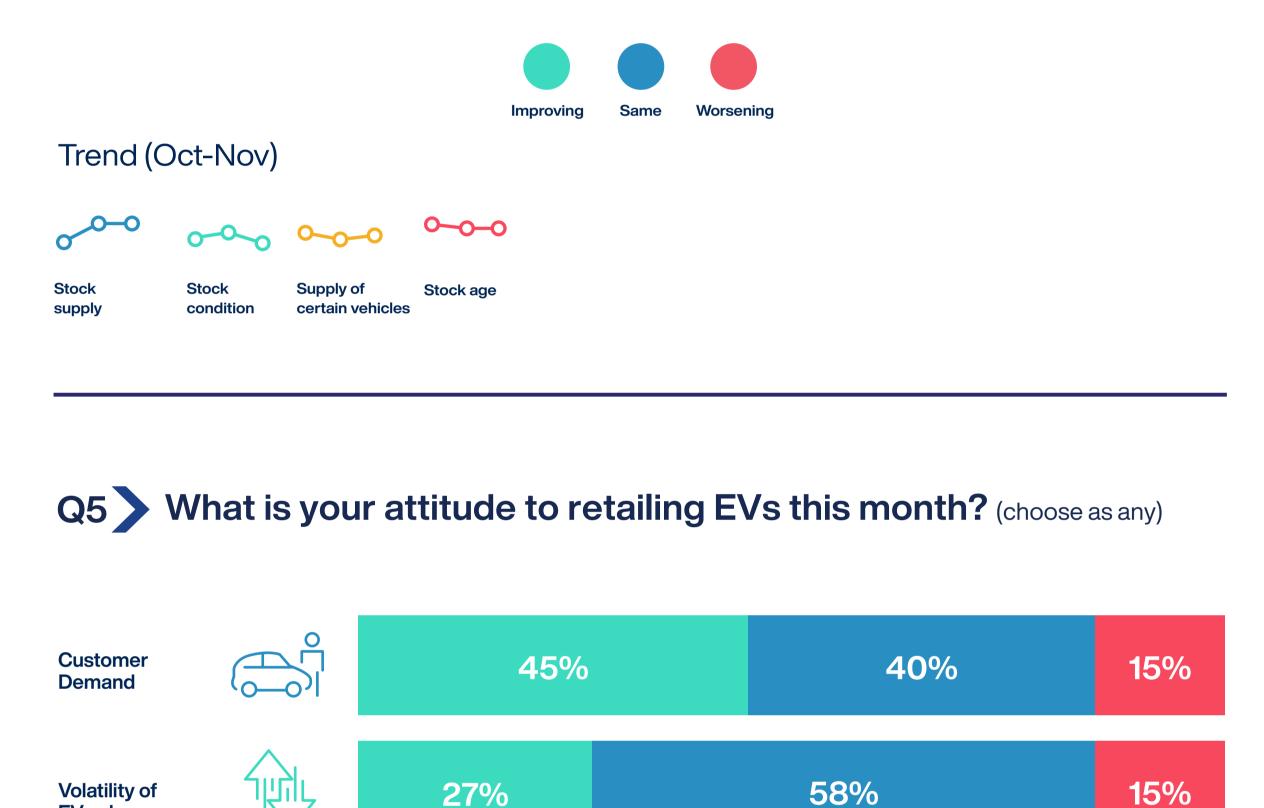
40%

18%

32%

Stock

condition



Dealer 38% 42% 20% enthusiasm

Worsening

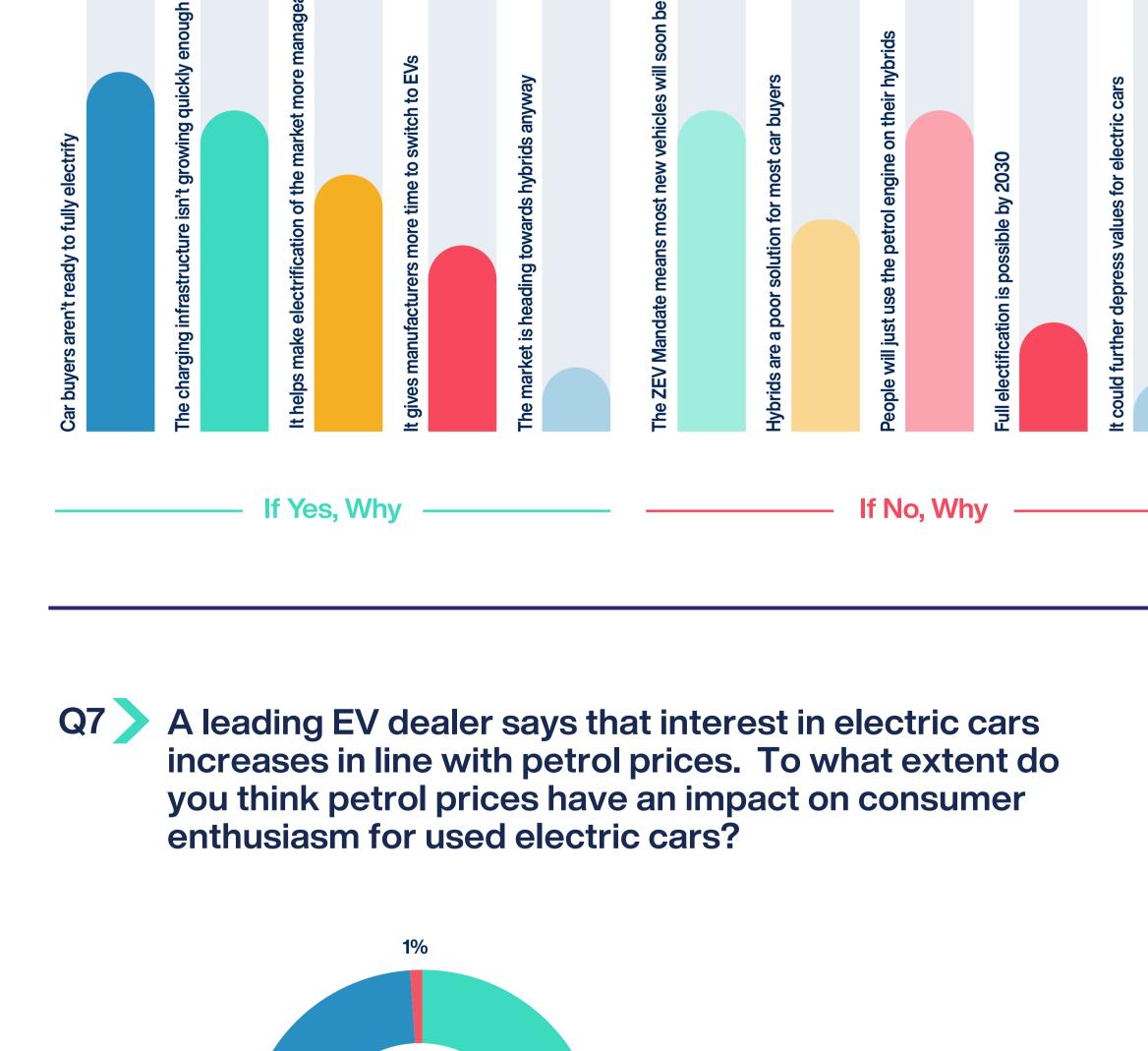
50%

42%

Same

Improving





52%

33% **60**% **37**% 38% 20%

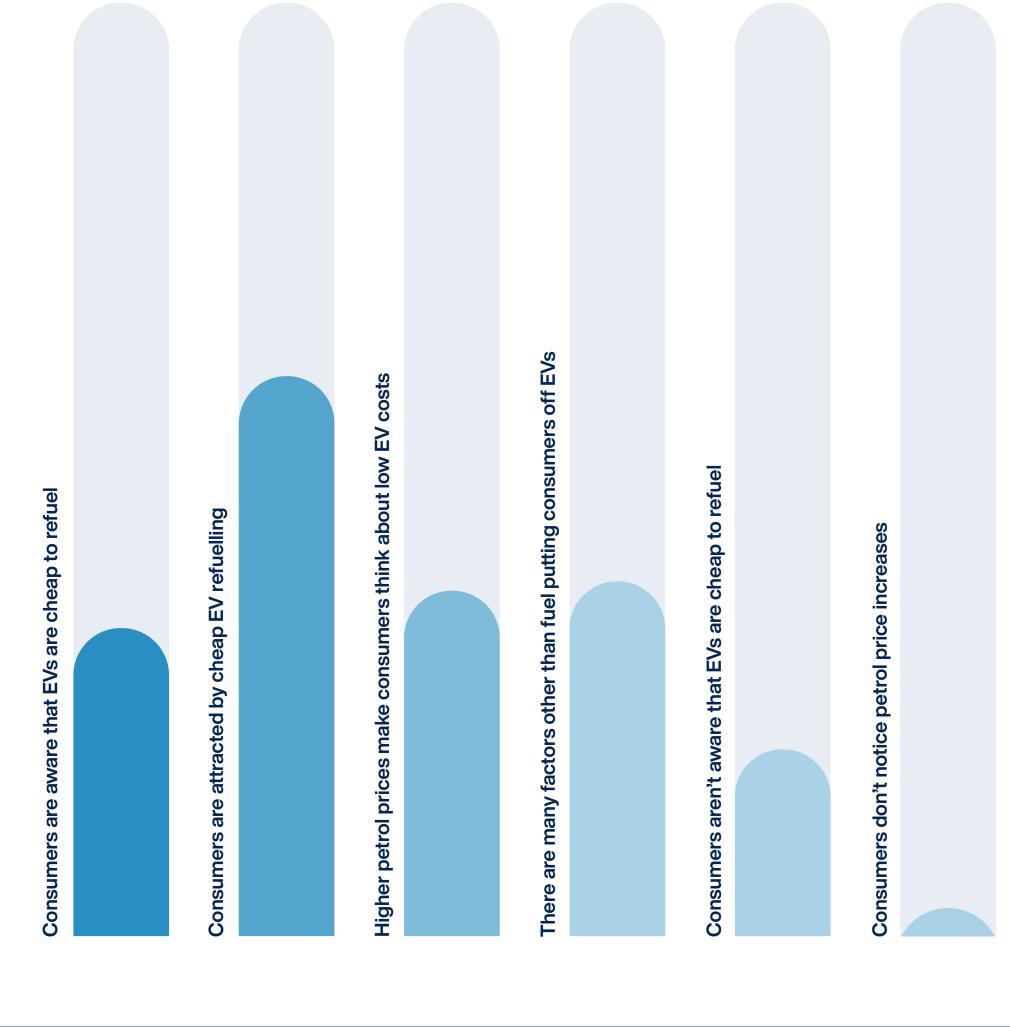
Which of these statements do you agree with?

Impact on

consumer

47%

(choose as many as apply)



in case this has changed. We will also have source profile data which includes gender, age, and location.

Consumer data source is pre-qualified as being a used car user/owner but there will also be a qualifying question

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3%